



Introduction

Successful companies have a **robust CX strategy to make customers the focus** of their entire organization.

The right CRM helps **extend** the breadth and depth of their customer relationships.

360°

A 360-degree view of the customer transforms your relationship with them from merely transactional to a **meaningful** one

Traditionally achieving a **unified view** of your customer has been difficult demanding huge investments of time and resources

Complex User Training

Expensive Integration Projects

Costly single function tools

Expensive Enterprise Grade Software

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Costly single function
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**Competing CRM
Solutions**



Vtiger One

Vtiger

Vtiger is a true all-in-one CRM that helps you **achieve your business goals faster** at a fraction of the cost compared to other alternatives





Vtiger One Advantages

Actionable Insights

Vtiger tracks customer interactions across all stages of the buyer journey and touch points, giving you better and actionable insights into your customer's purchase journey

Expanded Automation

Vtiger enables your teams to leverage advanced automation capabilities. They can now drastically reduce time and effort spent on repetitive tasks freeing them up to focus on customers

Optimized Sales Funnel

Vtiger empowers you to zero in on the best leads to reach out to, track your most valuable customers, engage with customers at the right time to upsell/cross-sell your offerings

Seamless Collaboration

Vtiger breaks down data silos and supports seamless collaboration across Marketing, Sales and Support teams. Things get done faster, projects get delivered on time, customers get the support they love

Marketing

- Marketing Calendar
- Email Campaigns
- SMS Campaigns
- Event-driven campaigns
- Landing pages
- Website tracking
- Google Ads integration
- Facebook Ads integration
- Webforms
- Consents
- Drag & Drop builder

Sales

- Contact Management
- Pipeline Management
- Smart Alerts
- Insights & Dashboards
- Quotas & Forecasts
- Appointment Pages
- Discount Approvals
- Group Mailboxes
- Journey Templates
- Documents Tracking
- Best time to contact
- Deal Health by Calculus
- Geo fence and Check-in

Support

- Case management
- SLAs
- Business Hours
- Live Chat
- Recommendations for Agents
- Self-service KB portal
- Customer Portal
- Customer Service Insights
- Chat Insights

Vtiger works where **you** work

Vtiger integrates with tools your teams use daily within their existing workflow

zapier



Outlook

Exchange

Office 365

DocuSign



Tally

intuit quickbooks

mailchimp

PayPal



SMS 99.net

plivo

Magento

Authorize.Net

gupshup

exotel



Asterisk

telzio

SharpSpring

Clickatell

twilio

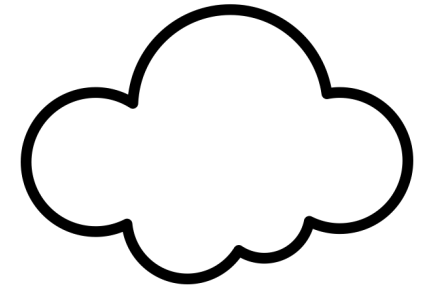
Olark

SOLUTIONS INFINI

knowlarity

SurveyAnyplace

 vtiger



Irrespective of where you are in the maturity of your CRM journey, **Vtiger can transform your business and sales process.**

Whether you are looking to upgrade from using spreadsheets or to save costs by moving from expensive enterprise platforms, **Vtiger will deliver clear business value.**

Best overall

TCO



Vtiger CRM saves you time and money because it is

Fast to setup and configure
Easy to use
Simple to administer

Vtiger is **secure**



An award-winning solution



Trusted by over 300,000 businesses globally

lenovo

BAUNAT
SMART BEVERLY ONLY

GRUPO
BRODHEIM

ANCHOR
by Panasonic

Mozido®
WORKING A BETTER FUTURE™

PROPEL

ClimatePartner®

A·C·I
Real Estate

Europcar
moving your way

EM EQUATE MEDIA

Trescal

LABYES
ESPECIALIDADES VETERINARIAS

bertelson
One Source

QMB

VOLO
Advertencia & asistencia

Horwath HTL
Real Estate

NEMO
CAPITAL PARTNERS

FIRESTORM
PRODUCE. PLAN. PERFORM.

breezway

RE/MAX®

First
Communications®

MasterBase®
Delivering marketing Results

KNAUF

lenskart

LABINDIA®

CONTUS
Technology of IT's Best

actis
reimagining possibilities

STANTON CHASE

santec

HIKVISION®

graham
OLESON

velos

Axios
SYSTEMS

toshi
automation solutions

zimmer
Powerful. Precise.™

Global Partner Network



About Vtiger

Founded in **2004** and among the first to implement a unified customer **One View** concept

Innovator in CRM with an industry Leading Open Source CRM with **over 5 Million downloads** till date

Launched Cloud Version in **2010**

3 offices globally – Cupertino California and Austin Texas in USA, Bengaluru in India

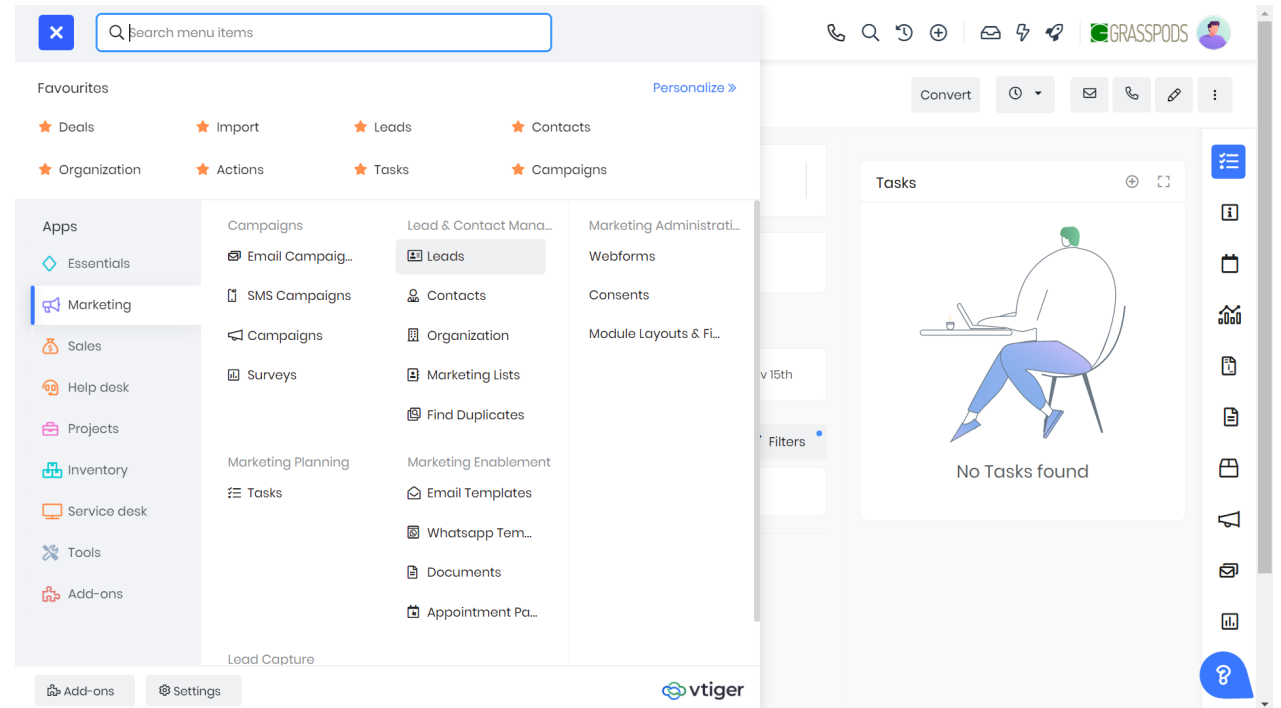
Trusted by over 300,000 organizations to drive their mission critical processes.

Risk free trial

Get firsthand experience of
Vtiger capabilities

We offer you a
15-day risk free trial.

No credit card required.



<https://www.vtiger.com/begin-free-trial/>

